

Partnering with

NH>Bankers



Our CFO signed us up for FinPro's series of webinars and we have quickly become big fans. We have found them informative, well done and the hour is just right from a time investment perspective. This is well worth the investment."

Mark E. Bruin

President & CEO The National Bank of Indianapolis



Always love listening to these FinPro webinars. Some of the best in the industry!"



Executive Vice President & COO Quail Creek Bank



Scott always presents his information in a concise, easy to understand manner. The topics are timely, and the subject matter is structured in such a way to provide maximum benefit."

Donald Mindiak

President & CEO First Commerce Bank





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VIRTUAL LEARNING SERIES

Invest in Nour Team & Succeed /

FinPro's Virtual Learning Series is an engaging experience that provides topical learning through webinars. Stay current on the latest industry trends and topics, showcasing your commitment to adding value to your financial institution. Our webinars are educational, focusing on strategic learning and strong leadership development. Join us to empower your team and lead the way in the evolving financial landscape!

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Expert Insights: Led by industry experts, our sessions provide valuable knowledge and best practices that can be directly applied to your organization.

Cost-Effective Learning: Access high-quality education at a fraction of the cost of in-person training, with no travel expenses involved.

Flexible Scheduling: With multiple sessions available, you can choose times that fit your team's schedules, making it easier to participate.

Interactive Experience: Engage in live Q&A sessions, allowing for real-time interaction and tailored responses to your specific challenges.

Diverse Topics: Covering a wide range of relevant topics, our webinars ensure that you stay updated on the latest trends and regulatory changes in the financial industry.

Proven Track Record: Highly rated by banks across the nation, our webinars have a history of delivering valuable content that enhances knowledge and drives improvement.

Webinar Topics

Q1 Economic and Risk Update	1/08/25
The Current State of ALM	1/15/25
Key Elements Directors Need to Succeed	2/12/25
Cybersecurity	2/26/25
Industry Scorecard	3/12/25
BSA/AML	3/26/25
Q2 Economic and Risk Update	4/09/25
The Current State of Funding/Liquidity Issues	4/16/25
Pre-Exam / Audit	5/14/25
Federal Regulatory Roundtable	6/11/25
Talent Management	6/25/25
Q3 Economic and Risk Update	7/09/25
The Current State of Strategic Planning	7/16/25
AI / Fintech	8/13/25
Corporate Governance	8/27/25
Customer Segmentation	9/10/25
Q4 Economic and Risk Update	10/08/25
The Current State of the Regulatory & Risk Environment	10/15/25
Leadership	10/29/25
Asset Quality	11/12/25
Keys to Success - 2026	12/17/25

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Q1 Economic & Risk Update Q2 Economic & Risk Update Q3 Economic & Risk Update Q4 Economic & Risk Update Cybersecurity Talent Management Corporate Governance Leadership





VIRTUAL LEARNING SERIES

Meet Our Speakers



Donald Musso | President & CEO

Don founded FinPro in 1987, establishing it as a leader in Community Banking. In 2012, he launched FinPro Capital Advisors, a subsidiary for capital market activities. With 37 years of experience, Don has founded multiple banks, invested in Community Banks, and served on various boards. He's an expert in bank value creation, strategic planning, and investment banking.

Robert Musso | CTO & CSO

Robert has expertise in consulting, project management, product management, environment architecture and cybersecurity. He is leading the digital transformation of FinPro by converting legacy desktop analytical models to true SaaS-based solutions.



Scott Martorana | Executive Managing Director

Scott has expertise in capital markets engagements including mergers and acquisitions, capital raising, and valuations. Scott has conducted numerous Board and Management retreats and teaches at the Stonier Graduate School of Banking.

Matt Miller | Executive Managing Director



Matt manages many of the partnership, strategic planning, and asset liability engagements and is responsible for the refinement of FinPro's strategic planning model and integration of FinPro's branch profitability and asset liability models. Matt also teaches at the Graduate School of Banking Colorado as well as the Executive Development Institute.

Pricing & Details

- + \$2,700 Includes 12 months of webinars with unlimited attendance to all webinars and recordings for your organization.

- → Data Packets included after every Economic Webinar: Rate Packet, Risk Packet, ALCO Packet, & ACL Packet
- → All live webinars take place on Wednesdays at 11:00 am ET.
- ✓ All webinars are recorded and available to view on-demand throughout the year, when it is convenient for you.
- → All of our live webinars qualify for CPE credits.

Excellent Training Tool!

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